

ReSound Relief: Tinnitus Management in the Digital Age

Michael Piskosz, MS, Global Medical Affairs

GN Making Life Sound Better FOR 150 YEARS

Learning Outcomes

After this course learners will be able to......

- Explain how to implement the Relief app (application) into their tinnitus management services.
- Explain how to guide and educate patients on proper use of the Relief app.
- Explain how to locate and interpret app store Ratings, Reviews and Development Updates.

GN Making Life Sound Better FOR 150 YEARS

The Future of Tinnitus is Now:

Mobile Technology and Data Analytics

- Each day the following happens on the internet...
 - 6 Billion Google daily searches
 - 500 Million Tweets are sent
 - 4.3 Billion FB messages/5.75 Billion FB likes
 - · 3.6 Billion Instagram likes
 - · 4 Million hours of Youtube content uploaded



90% of all data has been generated over the last 2 years

2.5 Quintillion bytes of data are created daily!

(million, billion, trillion, quadrillion, quintillion, sextillion, septillion, octillion, nonillion, decillion, etc.)

Sources: Sciencedaily.com, vcloudnews.com, blog.microfocus.com

GN Making Life Sound Better FOR 150 YEARS

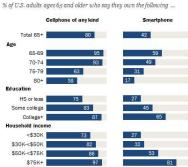


The Future of Tinnitus is Now:

Mobile Technology

Four-in-ten seniors now own smartphones, more than double the share that did so in 2013

With smartphone ownership Roughly four-in-ten seniors are smartphone owners in the U.S. more than doubling in the past five years, Americans are embracing mobile technology at a rapid pace. And while adoption rates among seniors continue to trail those of the overall population, the share of adults ages 65 and up who own smartphones has risen 24 percentage points (from 18% to 42%) since 2013. Today, roughly half of older adults who own cellphones



GN Making Life Sound Better FOR 150 YEARS

The Future of Tinnitus is Now:

Is our delivery model working?

Table 1. Respondents' perceptions before and after their initial hearing evaluation, in percentage, as it related to whether audiology should be classified professionally as (a) medical, (b) rehabilitative, or (c) consumer electronics

(-)	intative, or (c) consumer elect	
Professional Classification of Audiology	Pre-Appointment	Post-Appointment
A. Medical	23%	9%
B. Rehabilitation	63%	28%
C. Consumer Electronics	14%	63%

In addition, we asked respondents whether they were interested in hearing aid technology to overcome their listening difficulties before and after their initial appointment. The data, shown in table 2, revealed:

Table 2. Respondents' perceptions before and after their initial hearing evaluation, in percentage, towards hearing aid technology.

Interest in Hearing Aid Technology	Pre-Appointment	Post-Appointment
Yes	67%	22%
No	33%	78%

GN Making Life Sound Better FOR 150 YEARS



RS Relief app guides users in understanding and managing their tinnitus

- Guidance
 - Educational information about tinnitus
 - Tips and practical exercises to help cope with tinnitus
 - Links to Tinnitus Organizations and Associations
- Personalization
 - · Customize soundscapes
 - Identify your tinnitus type (*)
 - · Create a personalized tinnitus plan (*)
 - Track your usage and plan progress (*)
- Accessibility
 - No expensive requirements: any smartphone & normal headset
 - No Hearing Aids required
 - Mobile: Have it with you at any time.



GN Making Life Sound Better FOR 150 YEARS







ReSound Relief – User Onboarding

Onboarding means, to introduce and provide instruction to the user how to naviagte and use the basic functions of the app.





Guidance





ReSound Relief - Sounds

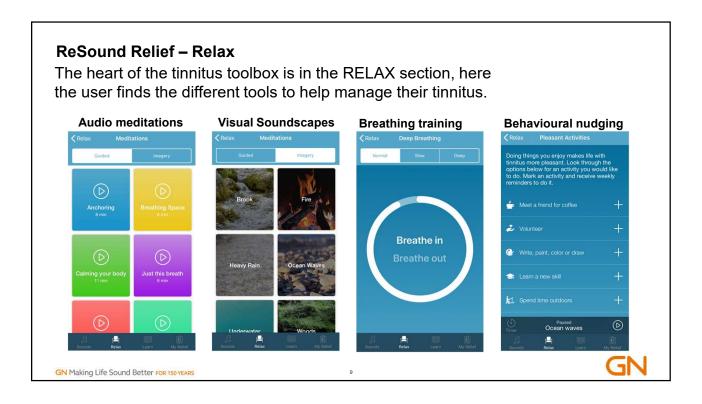


The main screen of ReSound Relief is SOUNDS

Each bubble on the screen represents a Soundscape, a combination of sounds that, when played, can help interact with the individual tinnitus that is experienced by the user.

From this screen the user has quick and easily play, edit or build Soundscapes.

GN Making Life Sound Better FOR 150 YEARS



ReSound Relief - Learn



Our LEARN section will provide the latests information on tinnitus and tips for improving the relationship with tinnitus.

Quick access to our online hearing test, since we know that 85% of those suffering from tinnitus also have some degree of hearing loss, this is a relevant place to start learning about hearing loss as well.

GN Making Life Sound Better FOR 150 YEARS

ReSound Relief - My Relief



MY RELIEF collects everything related to the usage of the app and is also the accesspoint for personalized guidance.

My Plan (subscription applies): When we have identified the unique tinnitus profile of the user we can generate a personalized plan for the user to follow, guiding them towards what tools to use and for how long to reach the best results in managing their tinnitus.

Usage: How are you using the app, what part and how much in a historical view

Additional downloads: Downloads the latest sound files to add to your soundscapes or new meditations.

Settings: App settings to give you the best listining experience fx control sound balance.

GN Making Life Sound Better FOR 150 YEARS

GN

ReSound Relief Premium - Features

Choose from different therapies and excercises to help you relax from the stress and anxiety caused by Tinnitus



Identify Problems

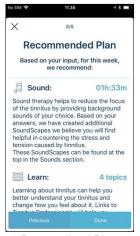
Identify what are the most common problems your tinnitus causes in your daily life

GN Making Life Sound Better FOR 150 YEARS



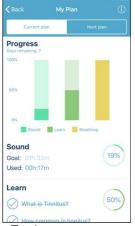
Identify Tinnitus Type

Listen to different frequencies and identify which one is closer to the sound of your tinnitus



Personalized Plan

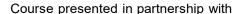
Obtain a personalized plan based on your input. The plan changes every week to help you learn how to manage your tinnitus



Track your progress

Track your progress to be sure you reach the goal every week!





Tinnitus apps statistics

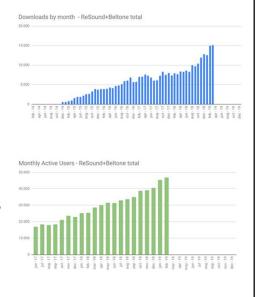
By March 2019...

+340,000 combined downloads

+53,000 Monthly Active Users

4.7 ★★★★★ rating out of 5 / 1750+ reviews in US

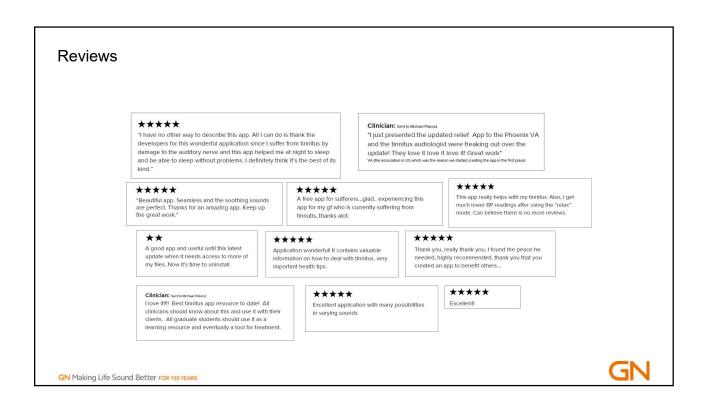
(Both **highest in the industry** for any app - not just tinnitus!)

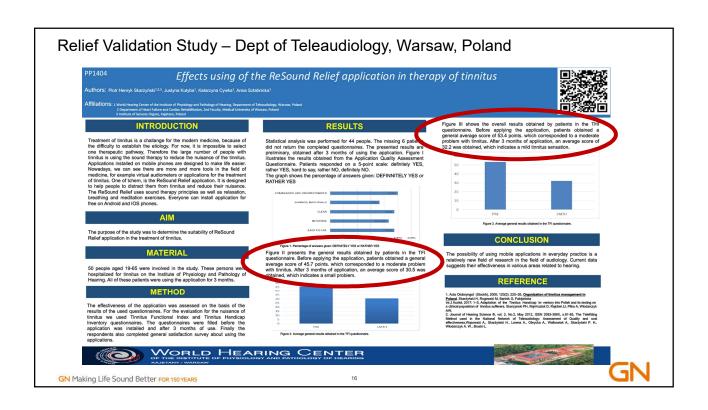


GN Making Life Sound Better FOR 150 YEARS

13

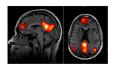
	O	•	<u>.</u>	relax
	ReSound 4	oticon	рнэлак	Starkey, many-takenga
FEATURES	ReSound Relief	Oticon Tinnitus	Phonak Balance	Starkey Relax
KPI (US; iOS platform)	DL: 294.000 Reviews 1.200 / Rating: 4.7	DL: 241.000 Rating: 4.8 (only 8 reviews)	DL: 155.000 Reviews 7 / Rating: 1.7	DL: 3.000 Reviews 14 / Rating: 4.0
Monhtly Active Users (12.2018)	approx. 40.000 (incl. Beltone Calmer)	approx. 10.000	approx. 8.000	No data available
Sound Masking	Environment Sounds (35) Musical sounds (8) Therapeutic (4) Create Sounds (mix) Sleep timer L/R Ear output High Definition audio files	Environment Sounds (7) Pink / White sounds Sound organizer Types (3) Situation (7) Import Sounds Sleep timer	Environment Sounds (10) Sound organizer Types (3) Situations (0) Import Sounds Sleep timer	Environment Sounds (8) Musical sounds (3) White sound Customize sounds (bass/treble) Sleep timer
Relaxing Therapies	Guided meditations (20) Breathing Imagery (4) Pleasant activities	Breathing Muscle Relax		
Usage Statistics	Daily, Last day, 7 days, 30 days Therapies distribution Most used soundscape Most used guided meditation		Average Usage (hours/day) Sound types vs situations	
Information	What's tinnitus / Causes and therapies Sleeping tips / Changing thoughts			What's tinnitus / Symptoms & causes Lifestyle & Treatment / Solutions
Others	Personalized Plan Hearing loss test (link to online version) Tinnitus association contact info Downloads			





Relief Validation Study #2 – In Progress, expected completion – late 2019.

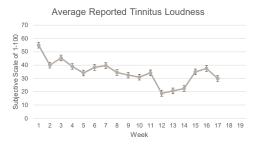
Working with a leading US university in auditory neurology on a study looking at the efficacy of using ReSound Relief as a management tool for tinnitus.



Study Design:

2 Groups: Relief/Control (not using Relief)

- · Baseline THI, TFI and TPFQ; Baseline fMRI
- · 6 months
- Post THI. TFI and TPFQ: Post fMRI.
- First peer-reviewed study in the industry looking at both behavioral and neurological factors from an app-based management platform



GN Making Life Sound Better FOR 150 YEARS



Why should a HCP promote ReSound Relief?

Tinnitus is often a difficult topic to address in the clinic. **ReSound Relief is designed to help HCPs overcome those difficulties**, by offering the most complete and flexible app toolset to help people manage their tinnitus.

Benefits for the HCP

- · Best tool to introduce the patient to tinnitus and its therapies
- · Can be used as a complimentary and supportive clinical tool for tinnitus management
- Personalization and guidance to take the next steps in their tinnitus management program
- Perfect tool for routine follow-up visits where HCP can review progress and fine-tune the program
- Great tool for remote location patients and when short on tinnitus consultation time

Additionally, ReSound Relief tracks app usage, so the HCP can use it to recommend routine follow-up visits where they can review the progress, fine tune the program and discuss further steps.



GN

GN Making Life Sound Better FOR 150 YEARS



ReSound Tinnitus Management Kit

What's Available:

- · Tinnitus Workbook:
- Patient's Guide to Tinnitus Management
- Tinnitus Handbook
- Interactive Counseling Flip Chart
- Fitting Guide
- Whitepapers
- Screening Tool
- Flowchart
- Questionnaires
- Counseling Animations
- ReSound Relief
- SoMe campaigns

Items are a vallable electronically and in print



GN

Thank you!

Michael Piskosz mpiskosz@gnresound.com

GN Making Life Sound Better FOR 150 YEARS