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# DESIGN CONSIDERATIONS FOR OTC HEARING AIDS

ANDREW SABIN PH.D.

RESEARCH LEAD, BOSE HEAR. BOSE CORPORATION

FOR: AUDIOLOGY ONLINE. DECEMBER 16, 2020

\*Any opinions expressed are my own, not those of Bose Corporation

## Andrew Sabin, PhD

Andrew Sabin, PhD leads the research division of the hearing aid group at Bose Corporation. Prior to this he had a startup (Ear Machine) focusing on hearing aid self-fitting. He completed a Ph.D. in Communication Sciences and Disorders at Northwestern University in 2010.



- **Presenter Disclosure:** Financial: Andrew Sabin is employed by Bose. He received an honorarium for presenting this course. Non-financial: Andrew Sabin has no relevant non-financial relationships to disclose.
- **Content Disclosure:** This learning event does not focus exclusively on any specific product or service.
- **Sponsor Disclosure:** This course is presented by the American Auditory Society in partnership with AudiologyOnline.

## Learning Outcomes

After this course, participants will be able to:

1. Describe the current state of federal regulation of OTC Hearing Aids.
2. Describe a variety of criteria that can be used to evaluate the quality of a self-fit hearing aid.
3. Provide an estimated percentage of individuals with hearing impairment that can be fit with a limited set of gain profiles.

1. WHAT IS THE CURRENT REGULATORY LANDSCAPE?
2. HOW DOES A USER FIT AN OTC HEARING AID?
3. HOW DO WE KNOW IF THAT FIT IS ANY GOOD?

1. WHAT IS THE CURRENT REGULATORY LANDSCAPE?
2. HOW DOES A USER FIT AN OTC HEARING AID?
3. HOW DO WE KNOW IF THAT FIT IS ANY GOOD?





## THE OLD REGS

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## THE OLD REGS

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HEARING AID

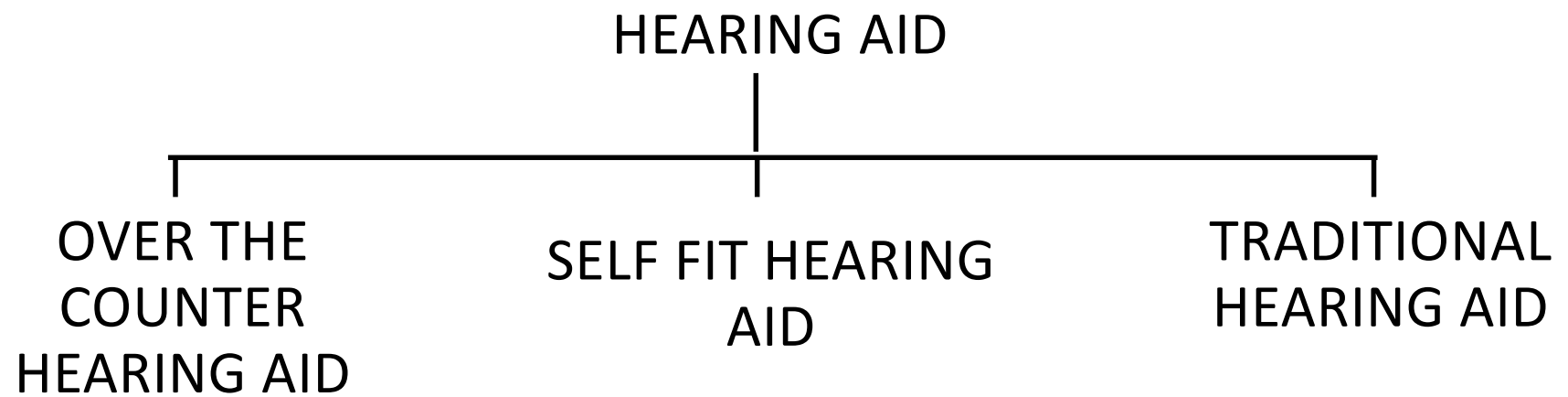
|

CAN MAKE MEDICAL CLAIMS

PSAP

|

CAN NOT MAKE MEDICAL CLAIMS



## HEARING AID

OVER THE  
COUNTER  
HEARING AID

SELF FIT HEARING  
AID

TRADITIONAL  
HEARING AID





115TH CONGRESS  
1ST SESSION

## S. 670

To provide for the regulation of over-the-counter hearing aids.

IN THE SENATE OF THE UNITED STATES

MARCH 21, 2017

Mr. WADEEN (for herself, Mr. GRASSLEY, Mr. HASSAN, and Mr. ISAKSON) introduced the following bill; which was read twice and referred to the Committee on Health, Education, Labor, and Pensions

### A BILL

To provide for the regulation of over-the-counter hearing aids.

*Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled,*

#### SECTION 1. SHORT TITLE.

This Act may be cited as the "Over-the-Counter Hearing Aid Act of 2017".

#### SEC. 2. REGULATION OF OVER-THE-COUNTER HEARING AIDS.

(a) IN GENERAL.—Section 520 of the Federal Food, Drug, and Cosmetic Act (21 U.S.C. 360j) is amended by adding at the end the following:

9 regulation) or wireless air conduction hearing  
10 aids (as defined in section 874.3305 of title 21,  
11 Code of Federal Regulations) (or any successor  
12 regulation);

13 “(B) that is intended to be used by adults  
14 over the age of 18 to compensate for perceived  
15 mild to moderate hearing impairment;

16 “(C) that, through tools, tests, or software,  
17 allows the user to control the over-the-counter  
18 hearing aid and customize it to the user’s hear-  
19 ing needs;

20 “(D) that may—

21 “(i) use wireless technology; or

22 “(ii) include tests for self-assessment  
23 of hearing loss; and

24 “(E) that is available over-the-counter,  
25 without the supervision, prescription, or other

•S 670 18

3

1 order, involvement, or intervention of a licensed  
2 person, to consumers through in-person trans-  
3 actions, by mail, or online.

4 “(2) REGULATION.—An over-the-counter hear-  
5 ing aid shall be subject to the regulations promul-

1 a report under section 510(k) to provide reasonable  
2 assurance of safety and effectiveness.

3 (4) EFFECT ON STATE LAW.—No State or local  
4 government shall establish or continue in effect any  
5 law, regulation, order, or other requirement specifi-  
6 cally applicable to hearing products that would re-  
7 strict or interfere with the servicing, marketing, sale,  
8 dispensing, use, customer support, or distribution of  
9 over-the-counter hearing aids (as defined in section  
10 520(p) of the Federal Food, Drug, and Cosmetic  
11 Act (21 U.S.C. 360j), as amended by subsection (a))  
12 through in-person transactions, by mail, or online,  
13 that is different from, in addition to, or otherwise  
14 not identical to, the regulations promulgated under  
15 this subsection, including any State or local require-  
16 ment for the supervision, prescription, or other  
17 order, involvement, or intervention of a licensed per-  
18 son for consumers to access over-the-counter hearing  
19 aids.

20 (c) NEW GUIDANCE ISSUED.—Not later than the  
21 date on which final regulations are issued under sub-  
22 section (b), the Secretary shall update and finalize the  
23 draft guidance of the Department of Health and Human  
24 Services entitled, “Regulatory Requirements for Hearing  
25 Aid Devices and Personal Sound Amplification Products”,

5 ing aid shall be subject to the regulations promul-  
6 gated in accordance with section 2(b) of the Over-  
7 the-Counter Hearing Aid Act of 2017 and shall be  
8 exempt from sections 801.420 and 801.421 of title  
9 21, Code of Federal Regulations (or any successor  
10 regulations).”.

11 (b) REGULATIONS TO ESTABLISH CATEGORY.—

12 (1) IN GENERAL.—The Secretary of Health and  
13 Human Services (referred to in this section as the  
14 “Secretary”), not later than 3 years after the date  
15 of enactment of this Act, shall promulgate proposed  
16 regulations to establish a category of over-the-  
17 counter hearing aids, as defined in subsection (p) of  
18 section 520 of the Federal Food, Drug, and Cos-  
19 metic Act (21 U.S.C. 360j) as amended by sub-  
20 section (a), and, not later than 180 days after the  
21 date on which the public comment period on the pro-  
22 posed regulations closes, shall issue such final regu-  
23 lations.

24 (2) REQUIREMENTS.—In promulgating the reg-  
25 ulations under paragraph (1), the Secretary shall—

•S 670 IS

1 (A) include requirements that provide rea-  
2 sonable assurances of the safety and efficacy of





Government

Health

State & Federal Government

## Sen. Warren Urges FDA to Initiate Overdue Rulemaking So Hearing Aids Can Be Made Available Over-the-Counter

📅 November 16, 2020    👤 editor    🔍 hearing aides, Over-the-Counter Hearing Aid Act, Sen. Elizabeth Warren, U.S. Food and Drug Administration (FDA)

<https://www.govinfo.gov>

HEARING AID

OVER THE  
COUNTER  
HEARING AID

SELF FIT HEARING  
AID

TRADITIONAL  
HEARING AID



DE NOVO CLASSIFICATION REQUEST FOR  
BOSE® HEARING AID

REGULATORY INFORMATION

FDA identifies this generic type of device as:

**Self-fitting air-conduction hearing aid.** A self-fitting air-conduction hearing aid is a wearable sound amplifying device that is intended to compensate for impaired hearing and incorporates technology, including software, that allows users to program their hearing aids. This technology integrates user input with a self-fitting strategy and enables users to independently derive and customize their hearing aid fitting and settings.

**NEW REGULATION NUMBER:** 21 CFR 874.3325

**CLASSIFICATION:** Class II

**PRODUCT CODE:** QDD

BACKGROUND

**DEVICE NAME:** Bose® Hearing Aid

**SUBMISSION NUMBER:** DEN180026

**DATE OF DE NOVO:** May 11, 2018

**CONTACT:** Bose Corporation  
The Mountain  
Framingham, MA 01701

INDICATIONS FOR USE

The Bose Hearing Aid is intended to amplify sound for individuals 18 years of age or older with perceived mild to moderate hearing impairment. It is adjusted by the user to meet the user's hearing needs. No pre-programming or hearing test is necessary. The device is intended for direct-to-consumer sale and use without the assistance of a hearing care professional.

LIMITATIONS

The Bose Hearing Aid is subject to labeling and conditions for sale requirements under 21 CFR 801.420 and 801.421.

Limitations on device use are included in the Instructions for Use as "Important Information" and "Warnings, Precautions, and Safety Considerations."

<https://www.accessdata.fda.gov/>

**SPECIAL CONTROLS:**

In combination with the general controls of the FD&C Act, the self-fitting air-conduction hearing aid is subject to the following special controls:

1. Clinical data must evaluate the effectiveness of the self-fitting strategy.
2. Electroacoustic parameters, including maximum output limits, distortion levels, self-generated noise levels, latency, and frequency response, must be specified and tested.
3. Performance data must demonstrate the electromagnetic compatibility (EMC), electrical safety, and thermal safety of the device.
4. Software verification, validation, and hazard analysis must be performed.
5. If the device incorporates wireless technology:

*De Novo Summary (DEN180026)*

Page 21 of 23

(A) Performance testing must validate safety of exposure to non-ionizing radiation;

(B) Performance data must validate wireless technology functions; and

(C) Labeling must specify instructions, warnings, and information relating to wireless technology and human exposure to non-ionizing radiation.

6. Usability testing must demonstrate that users can correctly use the device as intended under anticipated conditions of use.

7. Patient labeling must include the following:

(A) Information on how a patient can self-identify as a candidate for the device;

(B) Information about when to seek professional help;

(C) A warning about using hearing protection in loud environments;

(D) A warning about staying alert to sounds around the user of the device;

(E) Technical information about the device, including information about electromagnetic compatibility; and

(F) Information on how to correctly use and maintain the device.

<https://www.accessdata.fda.gov/>

significantly correlated with professionally-selected gain and user gain was on average only 1.9 dB less than professional, indicating that the self-selected gain settings were appropriate for subjects' hearing loss and comparable to a professionally derived fitting; 2) benefit experienced by the Self-Fit Group was significantly non-inferior to that experienced by the Pro-Fit Group as measured by two standard questionnaires (APHAB & SSQ-12) and by a speech-in-noise test (QuickSIN) test; and 3) subjects in the Self-Fit Group were satisfied with/preferred their own settings to the professionally-selected settings more than were/did subjects in the Pro-Fit Group. The human factors study demonstrated that the usability of the Bose hearing aid was analyzed, verified, and validated for its intended use, and the implemented mitigations for user training and device labeling are adequate. The technology in the Bose Hearing Aid that allows it to be effectively fit, customized, and used without the involvement of a hearing healthcare professional provides additional options for patients with perceived mild to moderate hearing loss.

#### Patient Perspectives

Patient perspectives considered for the Bose Hearing Aid during the review include: 1) blind A/B comparisons of the user-derived listening settings with the professionally-derived listening settings, 2) patient-reported outcome measures captured by the Abbreviated Profile of Hearing Aid Benefit (APHAB) and the Speech, Spatial, and Qualities of Hearing Scale for clinical use (SSQ-12) questionnaires, and 3) patient satisfaction and preferences for the user-derived settings over the professionally-derived settings.

#### Benefit/Risk Conclusion

In conclusion, given the available information above, for the following indication statement:

The Bose Hearing Aid is intended to amplify sound for individuals 18 years of age or older with perceived mild to moderate hearing impairment. It is adjusted by the user to meet the user's hearing needs. No pre-programming or hearing test is necessary. The device is intended for direct-to-consumer sale and use without the assistance of a hearing care professional.

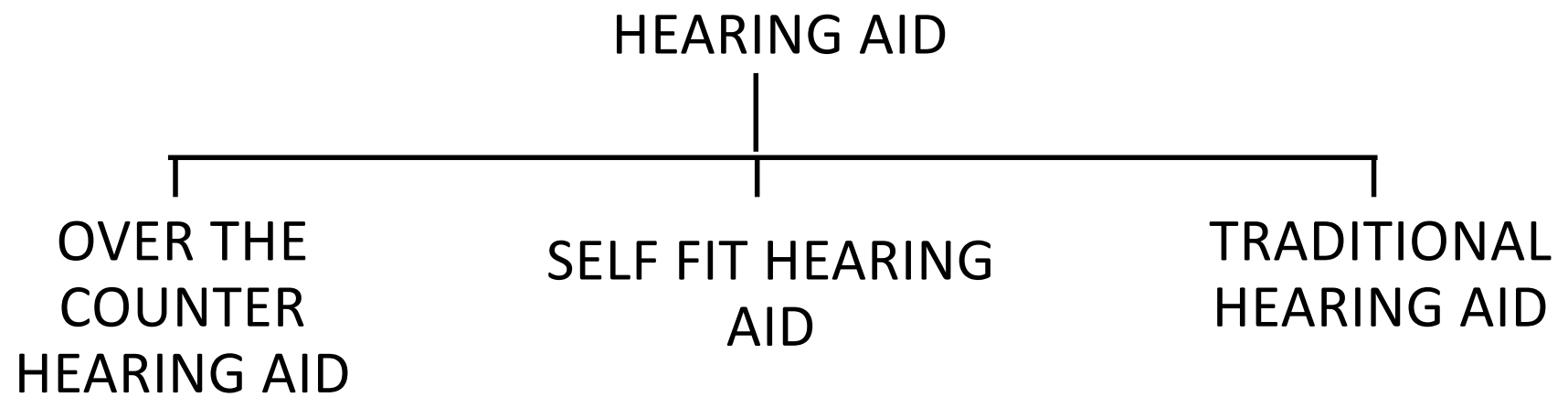
The probable benefits outweigh the probable risks for the Bose Hearing Aid. The device provides benefits and the risks can be mitigated by the use of general controls and the identified special controls.

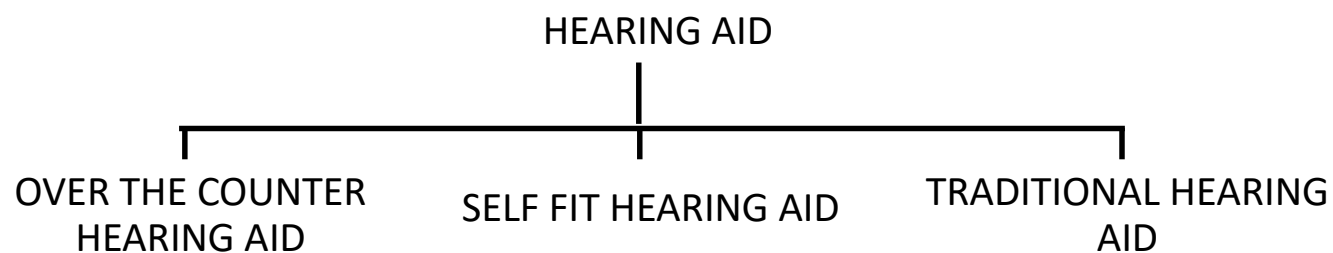
#### CONCLUSION

The De Novo request for the Bose Hearing Aid is granted and the device is classified as follows:

Product Code: QDD  
Device Type: Self-fitting air-conduction hearing aid  
Regulation Number: 21 CFR 874.3325  
Class: II



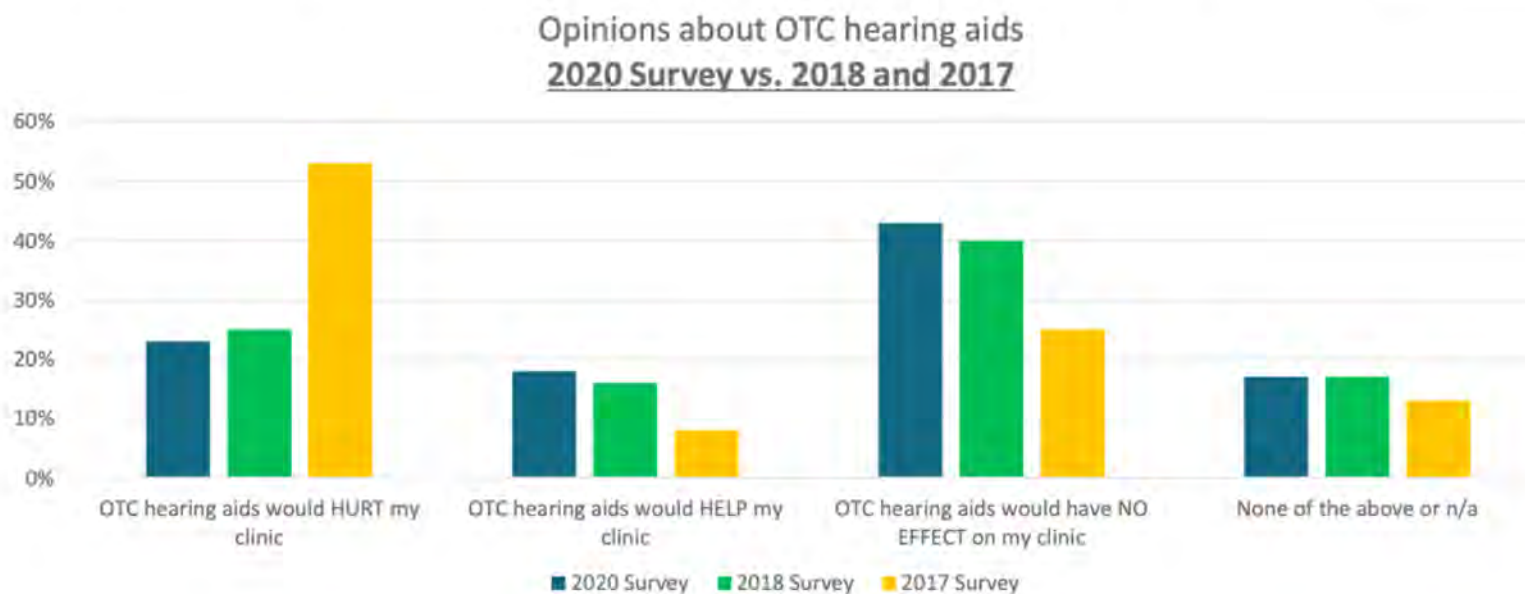




PSAP



## 16b. Which of the following responses best matches your feeling about OTC hearing aids



Survey from Hearing Health and Technology Matters



1. WHAT IS THE CURRENT REGULATORY LANDSCAPE?
2. HOW DOES A USER FIT AN OTC HEARING AID?
3. HOW DO WE KNOW IF THAT FIT IS ANY GOOD?

1. WHAT IS THE CURRENT REGULATORY LANDSCAPE?
2. HOW DOES A USER FIT AN OTC HEARING AID?
3. HOW DO WE KNOW IF THAT FIT IS ANY GOOD?

2. HOW DOES A USER FIT AN OTC HEARING AID?

WHAT DOES THE BALANCE OF COVERAGE VS  
SIMPLICITY LOOK LIKE?



## National Center for Health Statistics

CDC > NCHS



### National Health and Nutrition Examination Survey

About NHANES +

What's New +

Questionnaires, Datasets, and Related Documentation +

Survey Participants +

Biospecimen Program +



### National Health and Nutrition Examination Survey

#### Survey Participants



If you were selected, learn more about participating

#### Publications and Products

#### Survey Data and Documentation



Access data, documentation & response rates

# National Health and Nutrition Examination Survey

## 2009-2010 Data Documentation, Codebook, and Frequencies

### C Audiometry (AUX\_F)

Data File: AUX\_F.xpt

First Published: June 2012

Last Revised: NA

### Component Description

The NHANES 2009-2010 Audiometry Examination Component consists of four parts:

1) A pre-exam audiometric questionnaire: This is a series of questions to identify conditions that would affect how audiometric testing is conducted, or how results are interpreted. Questions include whether the subject has ear tubes, a current cold or ear problem, or recent loud noise exposure. Note that more extensive data relating to a study subject's hearing status including information regarding occupational noise exposure are contained in the audiometry questionnaire (AUQ) section of the NHANES Sample Person Interview Questionnaire.

2) A brief otoscopic screening (physical) exam of the ear canals and eardrums: This was performed by the Health Technician to identify abnormalities which would require alternate audiometric procedures or influence interpretation of test results, and to identify conditions which might require medical referral. The exam screened for excessive or impacted ear cerumen (wax), physical abnormalities, or collapsing external ear canals.

3) Tympanometry: This is an objective assessment of middle ear function by testing the mobility of the eardrum in response to changes in air pressure within the ear canal. It is used to identify middle ear pathologies that might contribute to hearing loss. Tympanometric data, included in the AUX\_F Audiometry data file consists of quantitative measurement variables for middle ear volume, pressure, compliance, and gradient, and tympanogram data quality ratings. The raw data for the examinee's tympanometric curves is released separately (AUXTYM\_F).

4) Pure tone air conduction audiometry: This measures hearing sensitivity by presenting pure tone signals to the ear through earphones and by varying the intensity of the signals until a subject's hearing threshold at that frequency is determined. Testing is performed at frequencies across the range of human hearing.

### Eligible Sample

The NHANES 2009-2010 Audiometry Component tested full samples of U.S. adolescents ages

### TABLE OF CONTENTS

- AUXTCOML - Compliance (tympanometry), left ear
- AUAEAR - Which ear tested first?
- AUAMODE - Audio Test Mode- Manual/Automatic/Mixed
- AUAFMANL - Frequency, Switch to Manual Mode, Left
- AUAFMANR - Frequency, Switch to Manual Mode, Right
- AUXU1K1R - Right threshold @ 1000Hz (db)
- AUXU500R - Right threshold @ 500Hz (db)
- AUXU1K2R - Right Threshold @ 1000Hz-2nd Read (db)
- AUXU2KR - Right threshold @ 2000Hz (db)
- AUXU3KR - Right threshold @ 3000Hz (db)
- AUXU4KR - Right threshold @ 4000Hz (db)
- AUXU6KR - Right threshold @ 6000Hz (db)
- AUXU8KR - Right threshold @ 8000Hz (db)
- AUXU1K1L - Left threshold @ 1000Hz (db)
- AUXU500L - Left threshold @ 500Hz (db)
- AUXU1K2L - Left threshold @ 1000Hz-2nd Read (db)
- AUXU2KL - Left threshold @ 2000Hz (db)
- AUXU3KL - Left threshold @ 3000Hz (db)
- AUXU4KL - Left threshold @ 4000Hz (db)
- AUXU6KL - Left threshold @ 6000Hz (db)
- AUXU8KL - Left threshold @ 8000Hz (db)
- AUXR1K1R - Right retest threshold @ 1000Hz (db)
- AUXR5CR - Right retest threshold @ 500Hz (db)
- AUXR1K2R - Right Retest Threshold 1000Hz-2nd Read
- AUXR2KR - Right retest threshold @ 2000Hz (db)

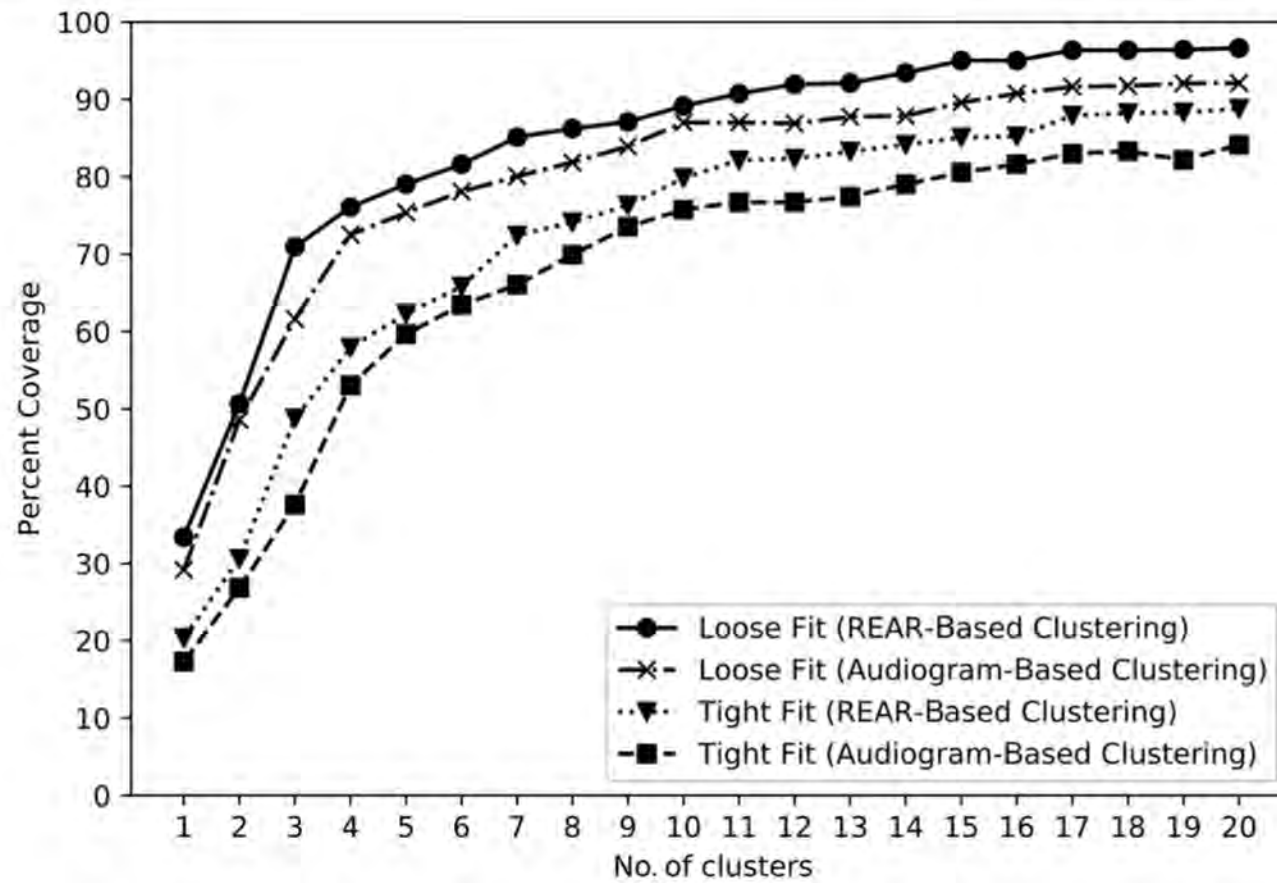
CDC.gov



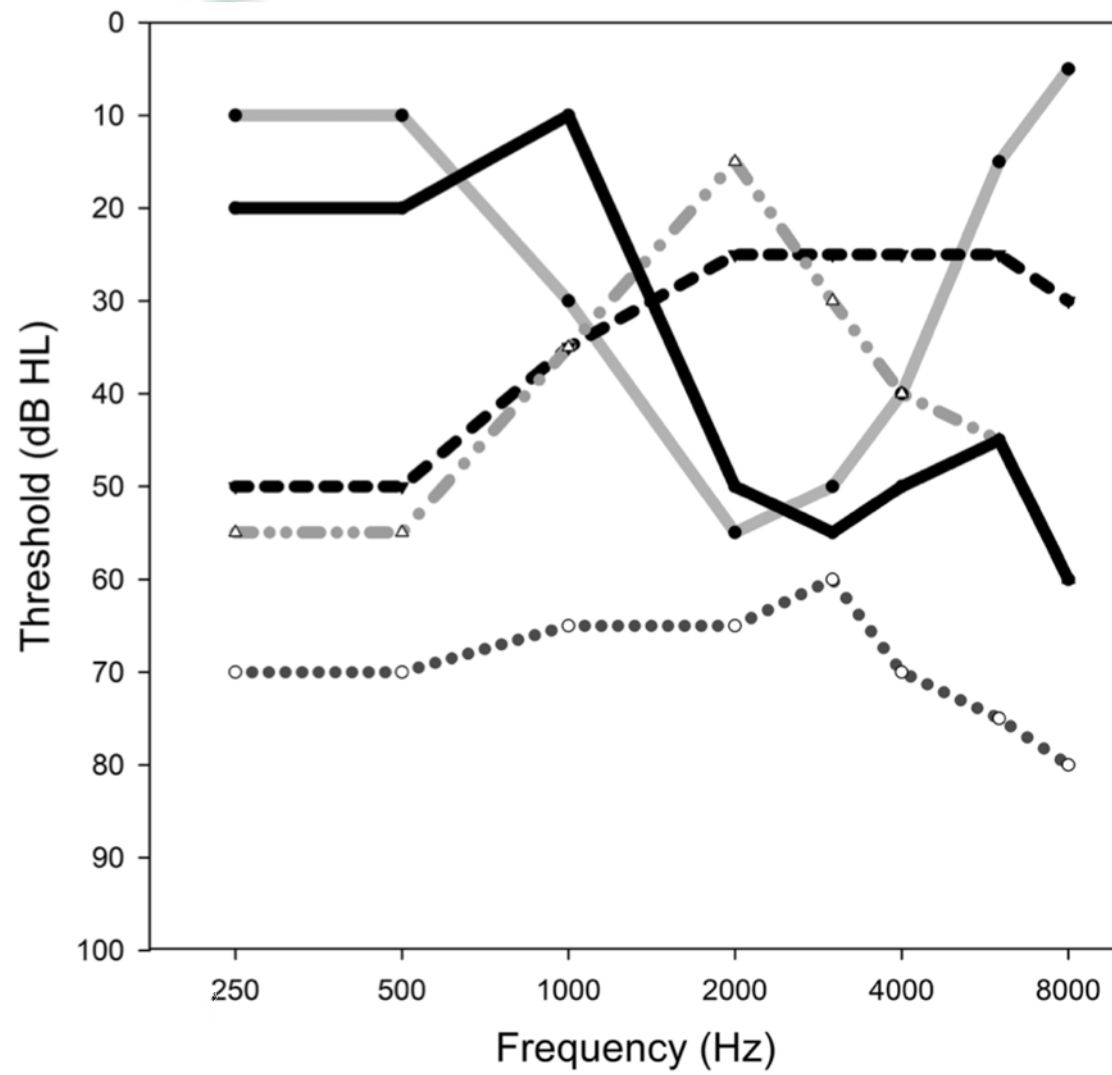
## HOW MUCH OF THE POPULATION CAN A DEVICE WITH A FEW PRESETS COVER?

Jensen, J., Vyas, D., Urbanski, D., Garudari, H., Chipara, O., & Wu, Y. (2020). Common Configurations of Real-Ear Aided Response Targets Prescribed by NAL-NL2 for Older Adults With Mild-to-Moderate Hearing Loss. *American Journal of Audiology*, 29(3), 460–475. [https://doi.org/10.1044/2020\\_AJA-20-00025](https://doi.org/10.1044/2020_AJA-20-00025)

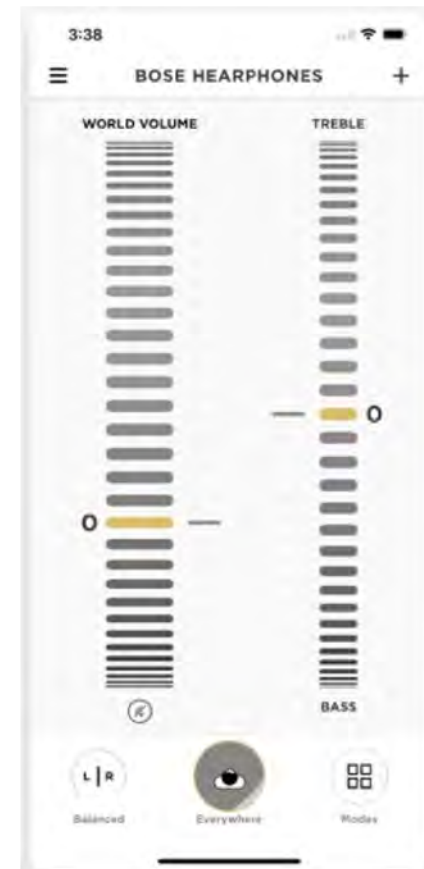






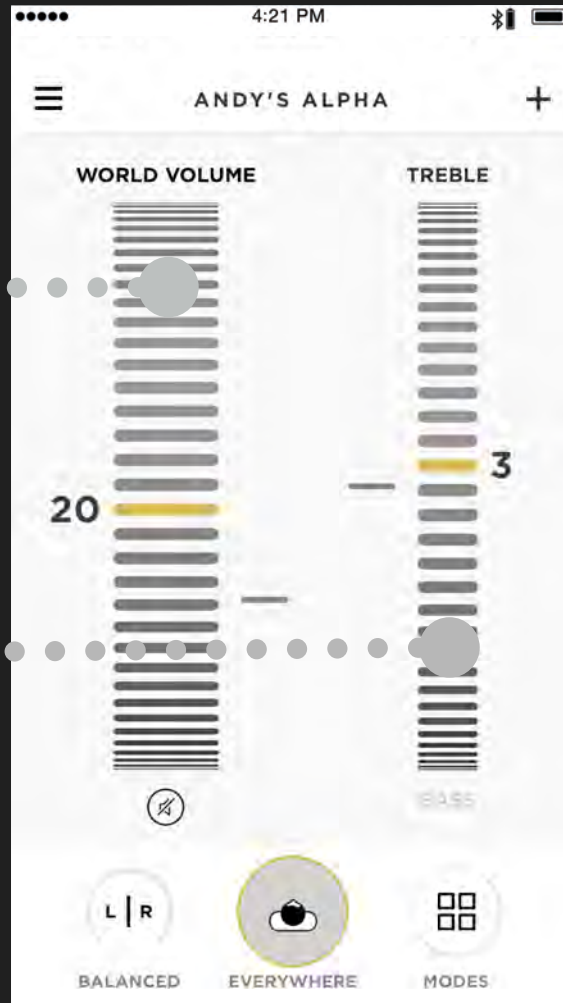


HOW MUCH OF THE POPULATION  
CAN A DEVICE WITH A FEW PRESETS  
SIMPLE UI CONTROLS COVER?



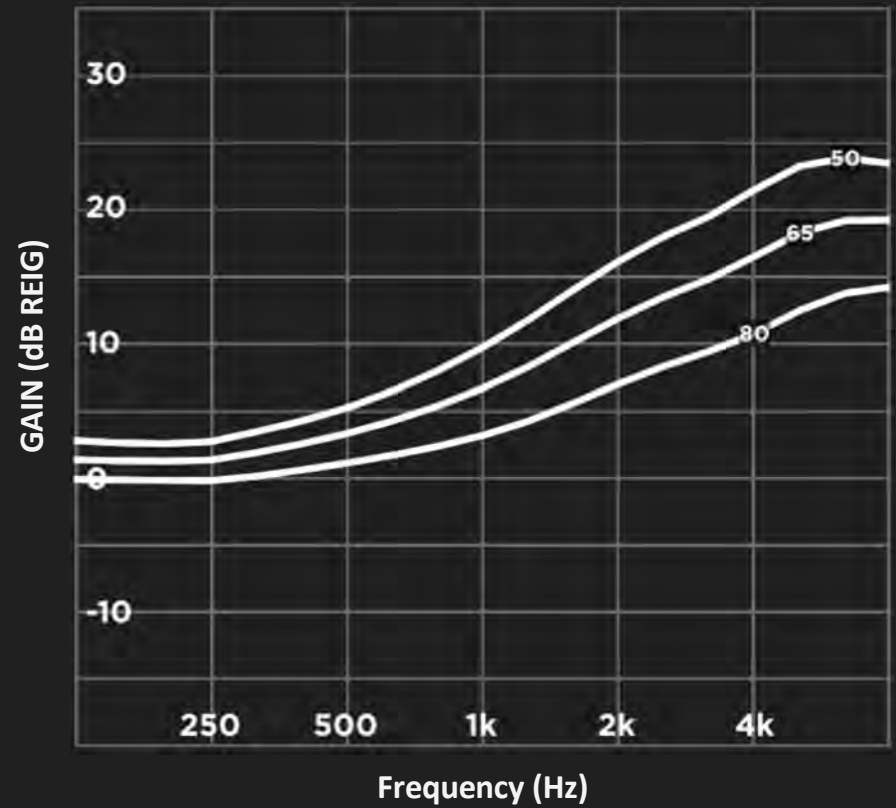
1. Fit to WDRC targets

2. Fine Tune



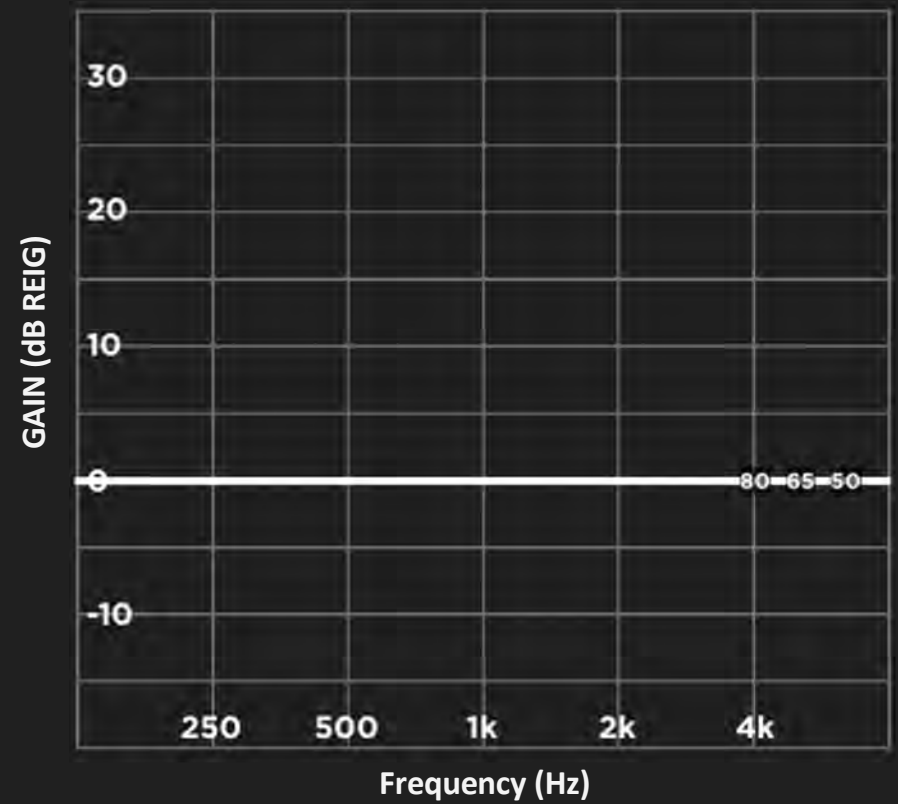
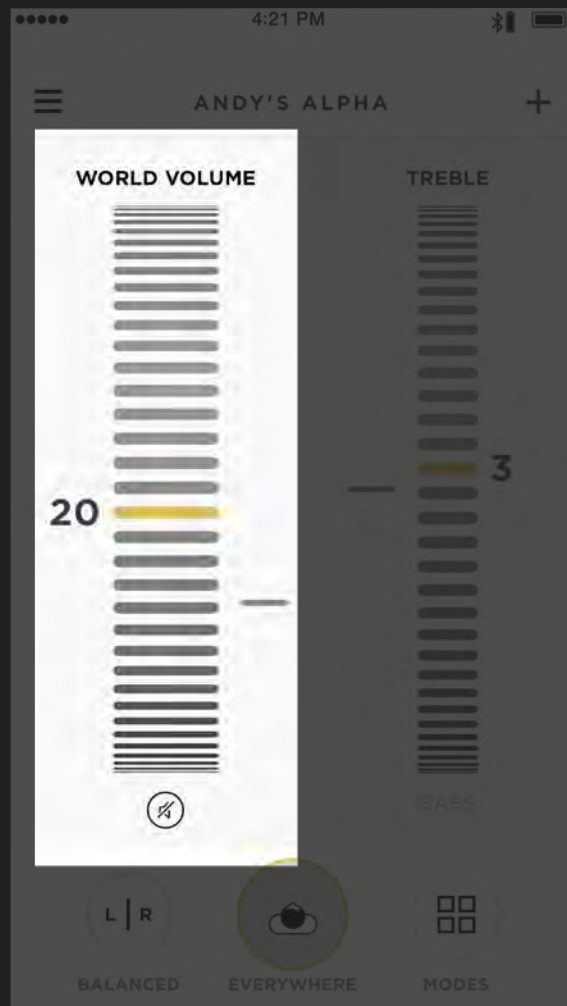
1. Fit to WDRC targets

2. Fine Tune



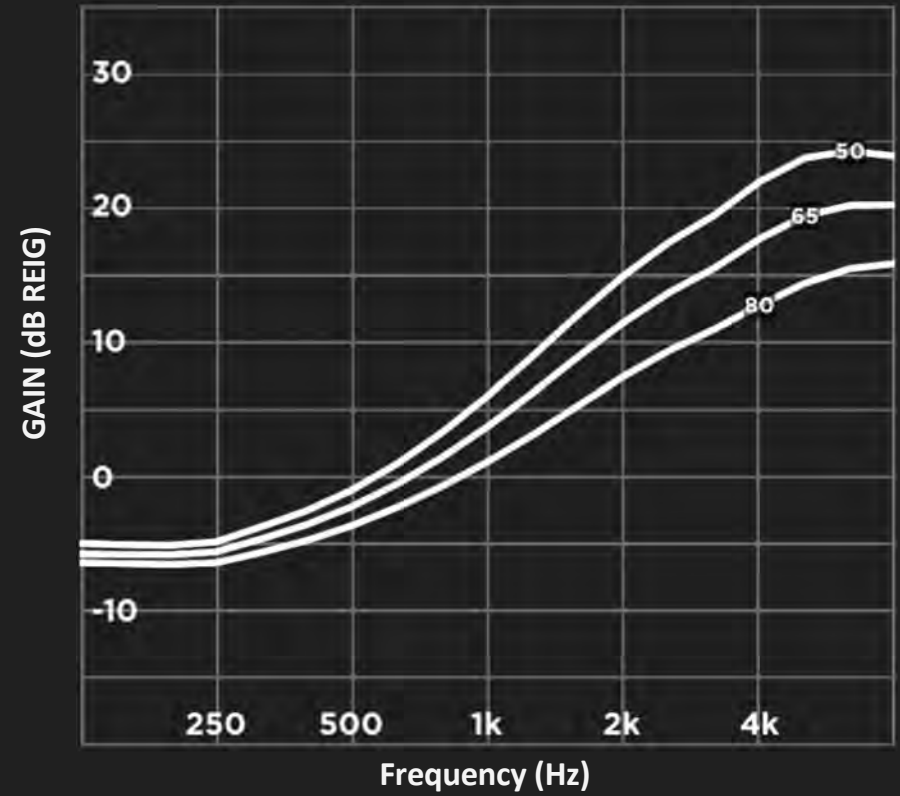
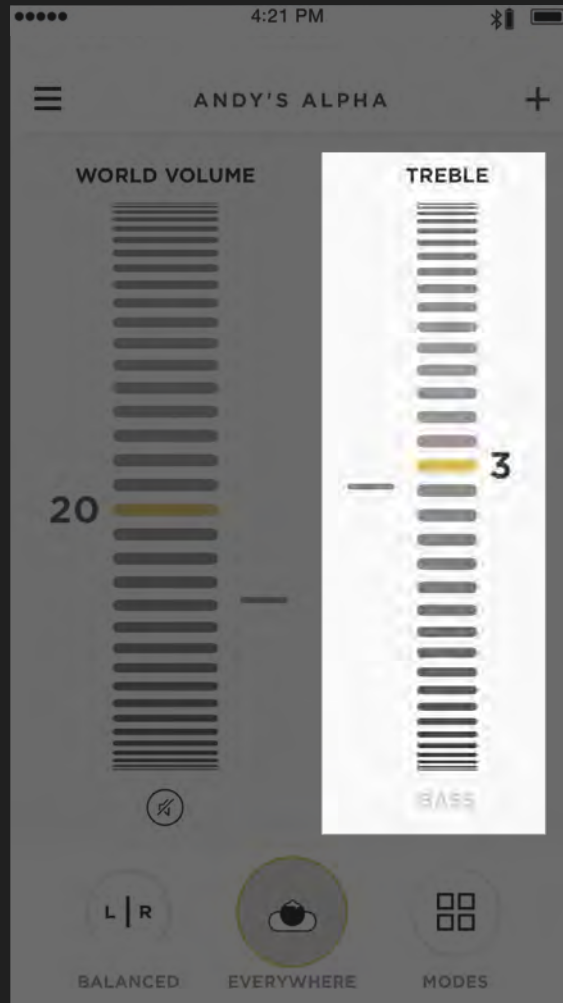
1. Fit to WDRC targets

2. Fine Tune



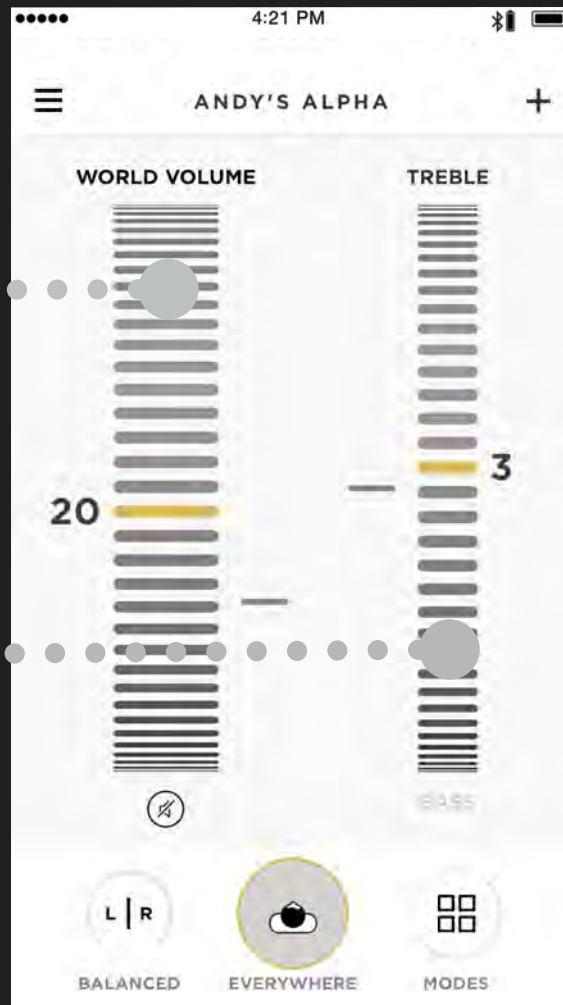
1. Fit to WDRC targets

2. Fine Tune

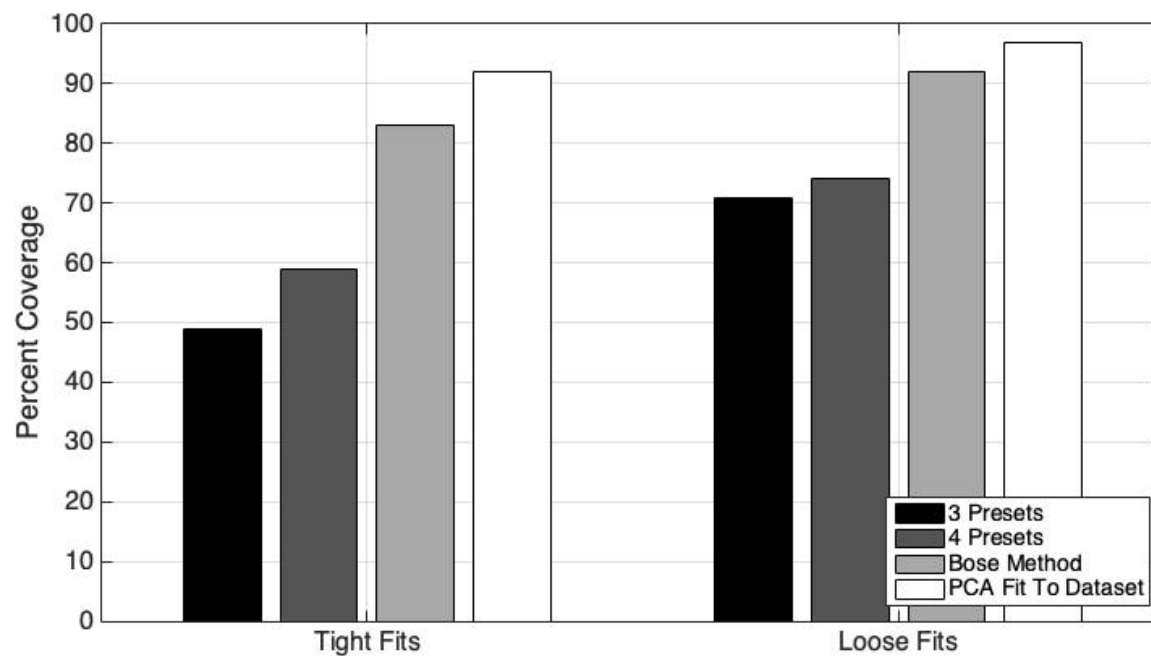


1. Fit to WDRC targets

2. Fine Tune



HOW MUCH OF THE  
POPULATION CAN A DEVICE  
WITH A FEW PRESETS  
SIMPLE UI CONTROLS  
COVER?





1. WHAT IS THE CURRENT REGULATORY LANDSCAPE?
2. HOW DOES A USER FIT AN OTC HEARING AID?
3. HOW DO WE KNOW IF THAT FIT IS ANY GOOD?

— HOW DO WE KNOW IF THAT FIT IS ANY GOOD?

### 3. HOW DO WE KNOW IF THAT FIT IS ANY GOOD?

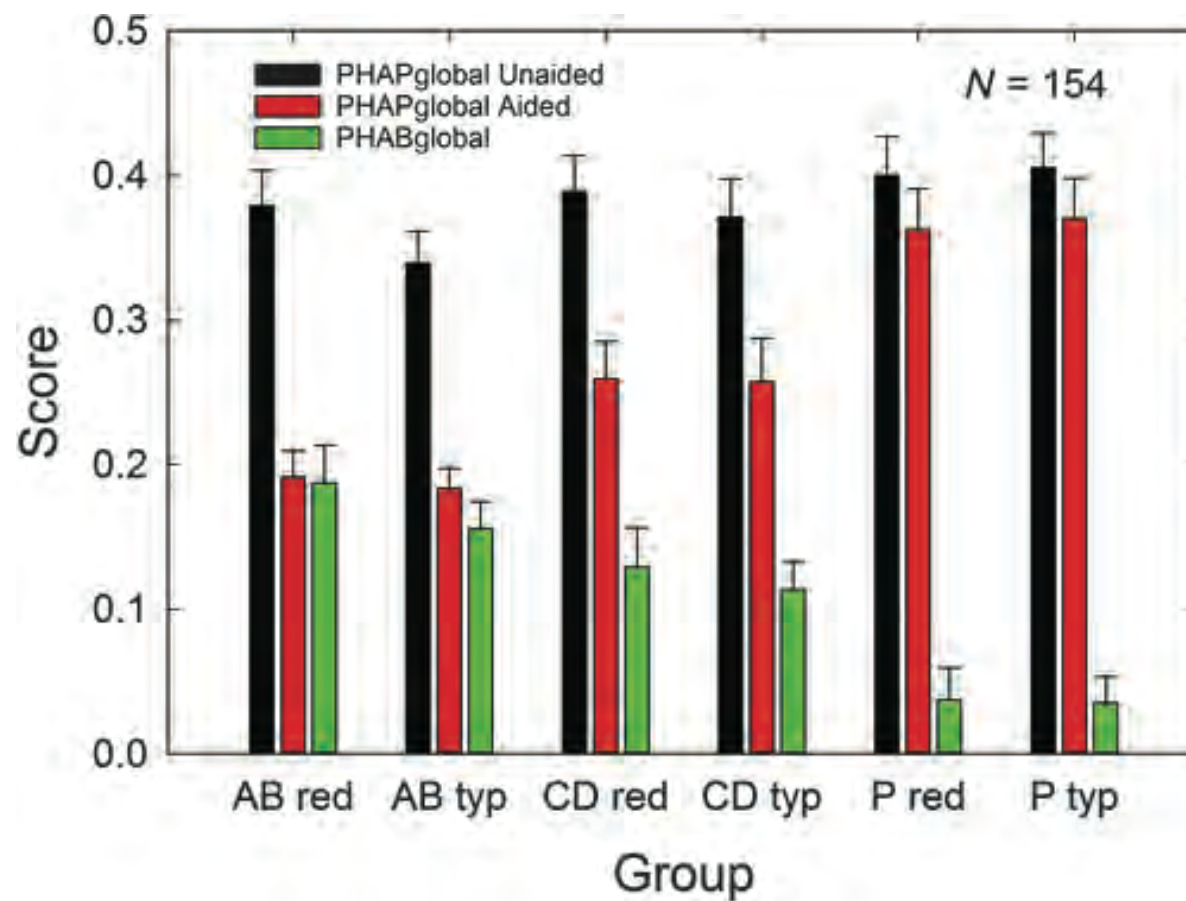
**HERE:** PRESETS, SIMPLE UI CONTROLS

**ELSEWHERE:** AT HOME AUDIOGRAM, ADAPTIVE FORCED CHOICE PROCEDURES, COMBINATIONS... ETC

## WHAT ARE HA OUTCOMES LIKE IN PRESET DEVICES?

Humes LE, Rogers SE, Quigley TM, et al.: The effects of service-delivery model and purchase price on hearing-aid outcomes in older adults: a randomized double-blind placebo-controlled clinical trial. Am J Audiol 2017; 26:53–79

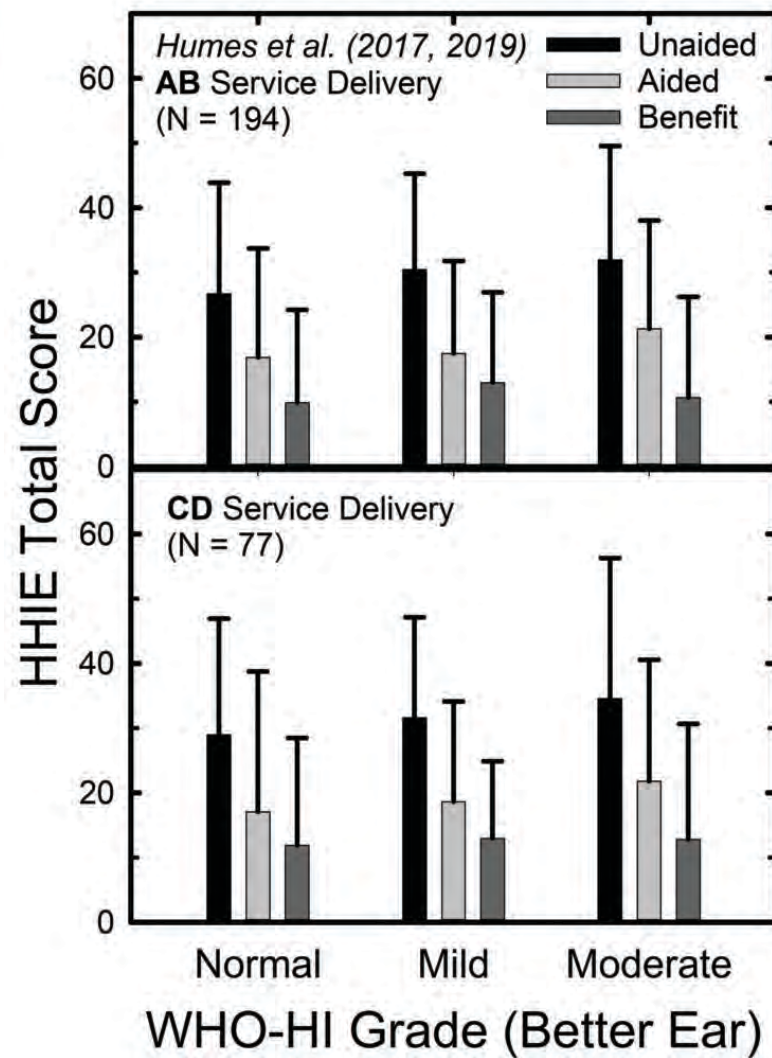
Humes et al. 2017 AJA



Humes et al. 2017 AJA

## WHAT IS NORMAL HEARING AND HOW DOES THAT RELATE TO HA BENEFITS?

Humes, L. E. (2020). What is “normal hearing” for older adults and can “normal-hearing older adults” benefit from hearing care intervention? *Hearing Review*, 27(7), 12–18.



## WHAT ARE HA OUTCOMES LIKE IN CONTROLLER-BASED DEVICES?

Sabin AT, Van Tasell DJ, Rabinowitz B, Dhar S. [Validation of a self-fitting method for over-the-counter hearing aids](#). Trends Hearing. 2020;24:1-19.

	CLINICAL GROUP	OTC GROUP
SAMPLE SIZE	37	38
4FA HEARING LOSS Avg(sd)	29(9) dB HL	33(12) dB HL
AGE Avg(sd)	62(13) Years	66(12) Years
HEARING AID EXPERIENCE	33 New Users	28 New Users





CLINICAL  
FIT



TIME 

## CLINICAL FIT

## SELF FIT

FIRST  
FIT

FINE  
TUNING

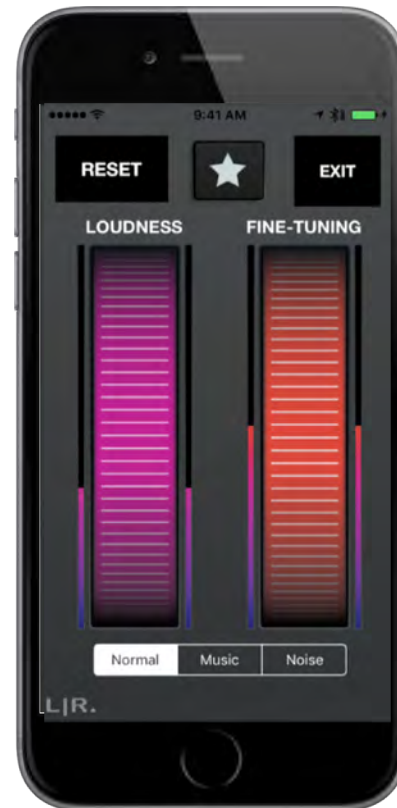
USER ADJUSTMENT IN EVERYDAY LIVES

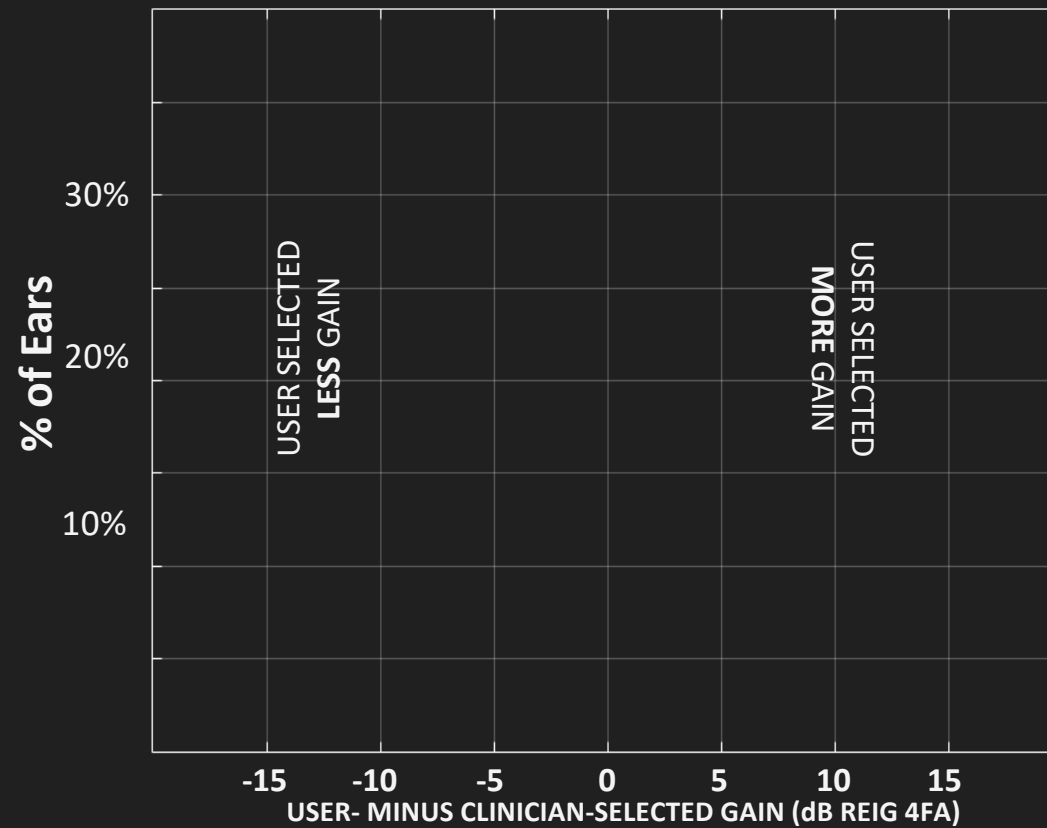
~30 DAYS

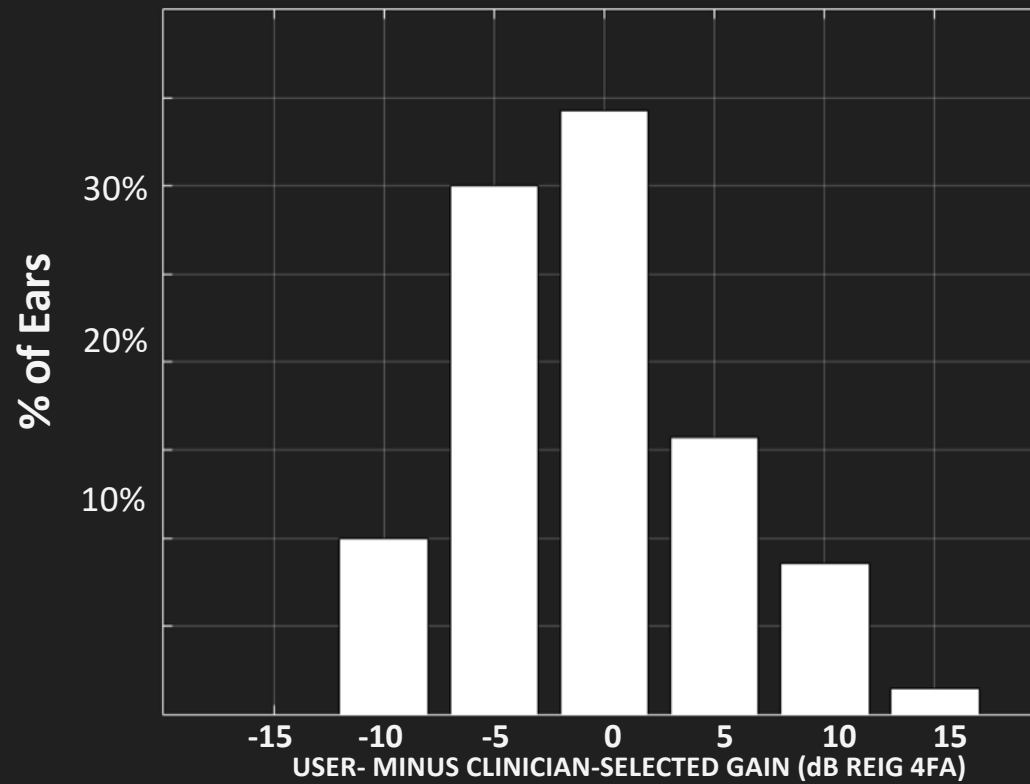


TIME

## GAIN

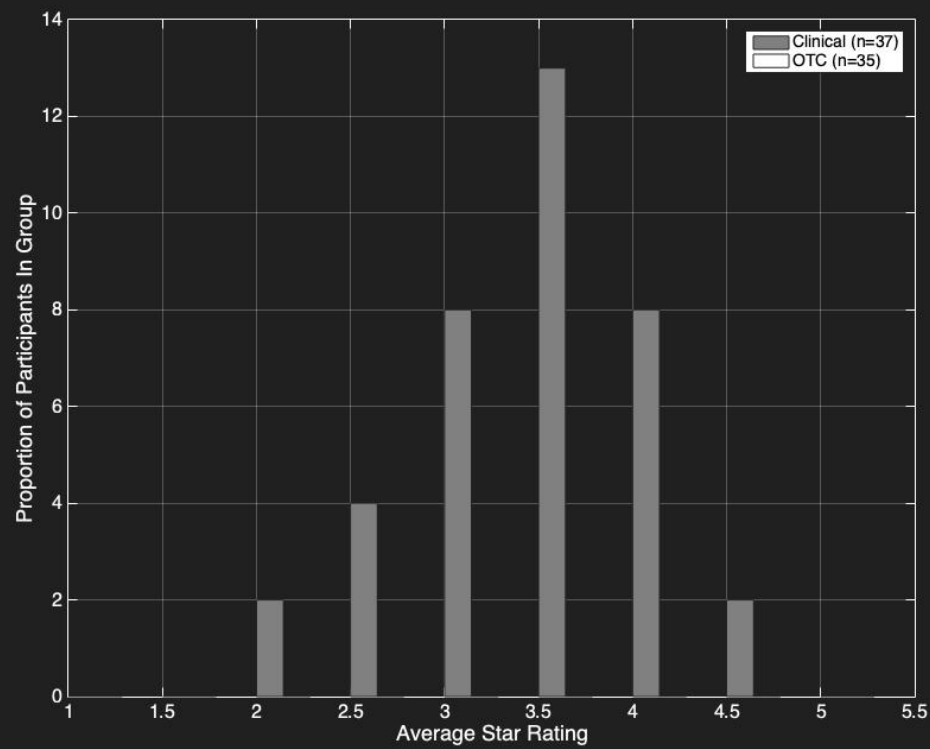


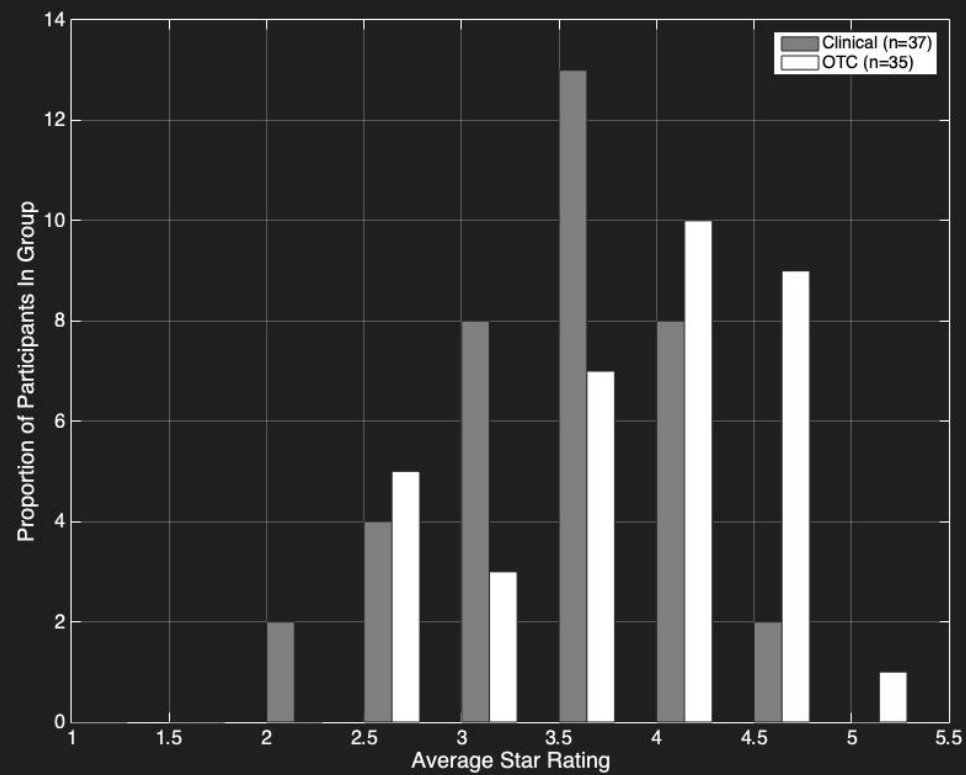




## SOUND QUALITY

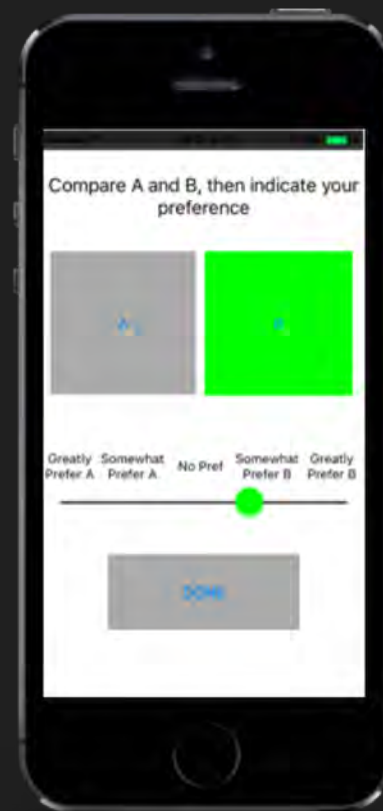


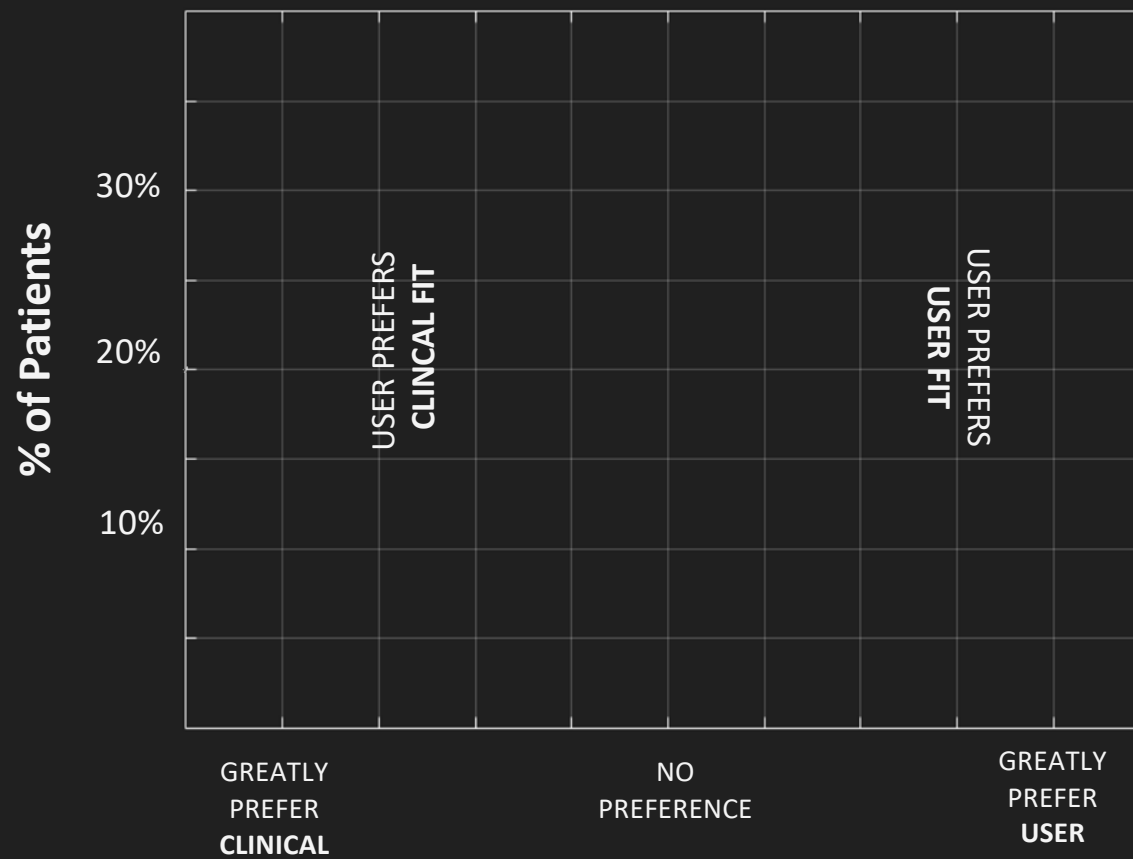


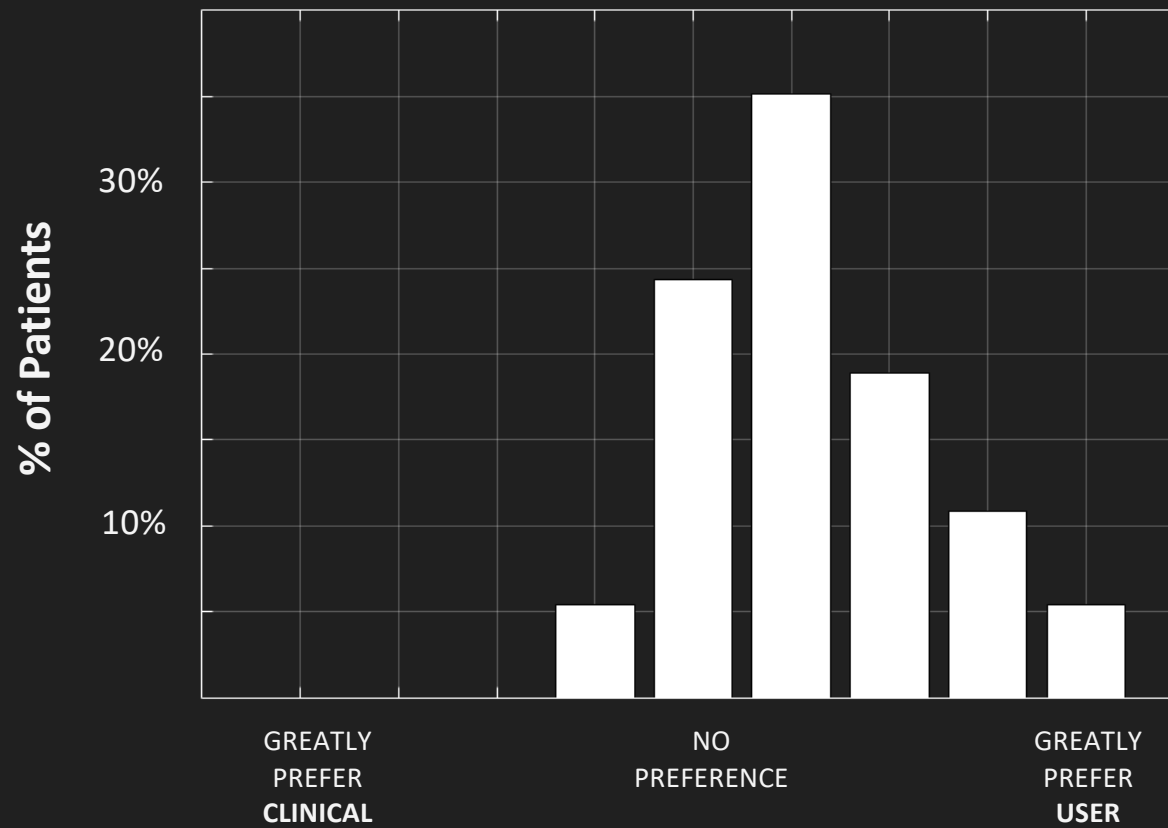




## SOUND QUALITY







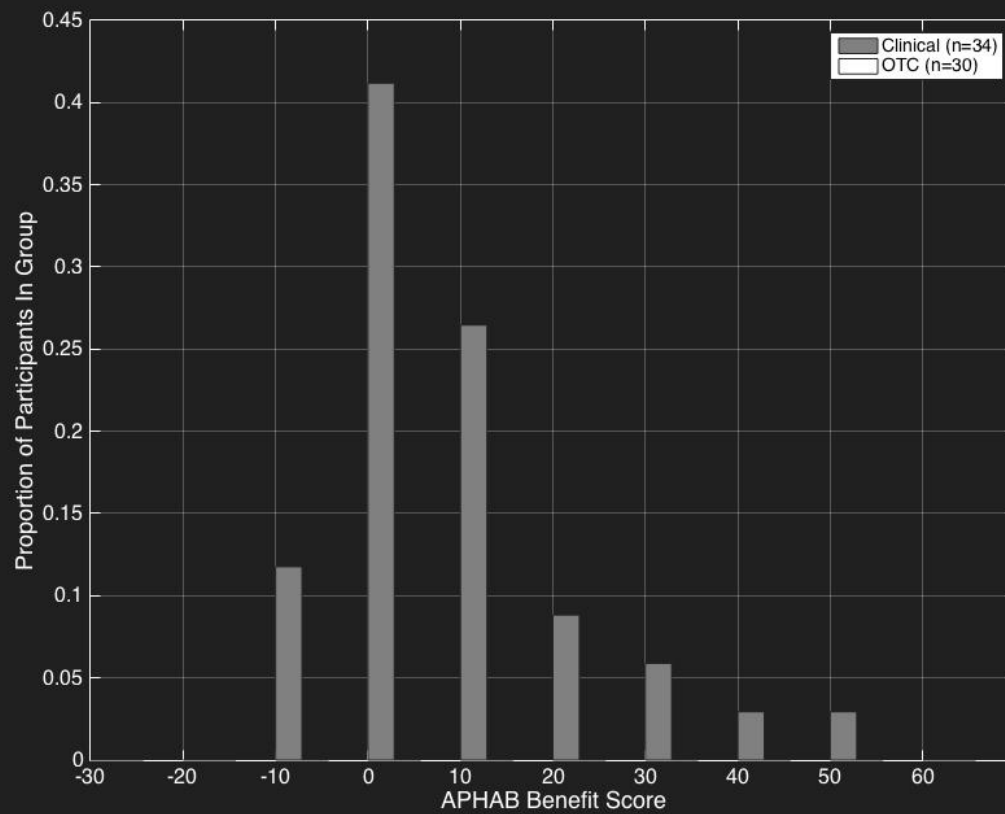
**ABBREVIATED PROFILE OF HEARING AID BENEFIT  
FORM A**

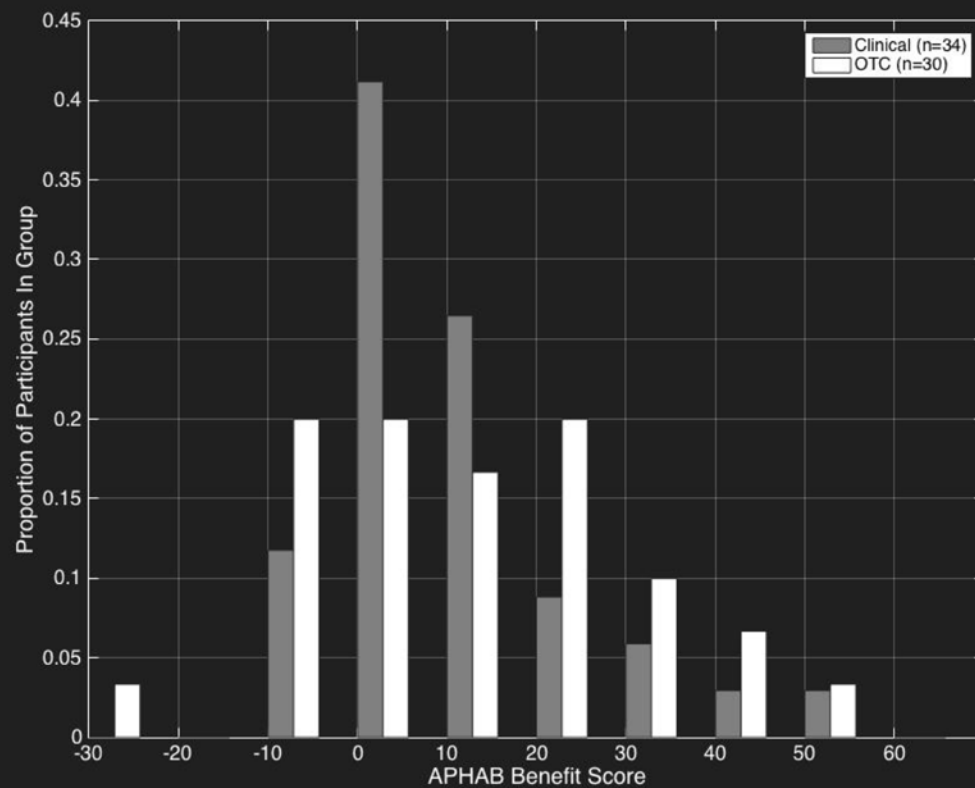
**INSTRUCTIONS:**

Please circle the answers that come closest to your everyday experience. Notice that each choice includes a percentage. You can use this to help you decide on your answer. For example, if the statement is true about 75% of the time, circle C for that item. If you have not experienced the situation we describe, try to think of a similar situation that you have been in and respond for that situation. If you have no idea, leave that item blank.

<b>A</b> Always (99%)
<b>B</b> Almost Always (87%)
<b>C</b> Generally (75%)
<b>D</b> Half-the-time (50%)
<b>E</b> Occasionally (25%)
<b>F</b> Seldom (12%)
<b>G</b> Never (1%)

	Without Hearing Aids	With Hearing Aids
1. When I am in a crowded grocery store, talking with the cashier, I can follow the conversation.	A B C D E F G	A B C D E F G
2. I miss a lot of information when I'm listening to a lecture.	A B C D E F G	A B C D E F G
3. Unexpected sounds, like a smoke detector or alarm bell are uncomfortable.	A B C D E F G	A B C D E F G
4. I have difficulty hearing a conversation when I'm with one of my family at home.	A B C D E F G	A B C D E F G
5. I have trouble understanding the dialogue in a movie or at the theater.	A B C D E F G	A B C D E F G
6. When I am listening to the news on the car radio, and family members are talking, I have trouble hearing the news.	A B C D E F G	A B C D E F G
7. When I'm at the dinner table with several people, and am trying to have a conversation with one person, understanding speech is difficult.	A B C D E F G	A B C D E F G
8. Traffic noises are too loud.	A B C D E F G	A B C D E F G
9. When I am talking with someone across a large empty room, I understand the words.	A B C D E F G	A B C D E F G
10. When I am in a small office, interviewing or answering questions, I have difficulty following the conversation.	A B C D E F G	A B C D E F G





1. WHAT IS THE CURRENT REGULATORY LANDSCAPE?
2. HOW DOES A USER FIT AN OTC HEARING AID?
3. HOW DO WE KNOW IF THAT FIT IS ANY GOOD?